

Things That Will Help Your Home Sell Faster

(These little things will help you get the most money out of your home, in less time)

1. Touch up painting (neutral colors) (Try to tone down any bright/unusual colors)
2. Remove any dead plants/flowers and freshen up landscaping (If you do not have landscaping, consider putting down some fresh potting soil or mulch, so the buyer can envision potential landscaping)
3. Remove/replace any torn or broken window screens
4. Replace any cracked, broken, or wallpapered switch and electrical outlet covers
5. Make sure your home is clean and neat (A "well kept" home will encourage offers; this is because potential buyers can see that the home is very well taken care of)
6. Keep pets under control (Some folks have a great backyard that is never seen because of a loose dog)
7. Allow a prospective buyer, accompanied by a Realtor, to view your home while you are away (Many sellers will unknowingly reveal information that may discourage a full price offer)
8. Try to improve a buyer's first impression of the exterior of your house
9. Try to improve a buyer's first impression of the interior of your house
10. Remove clutter (Remove unused items from the closets to make them appear more spacious. Remove items from counter tops to make bathrooms and kitchens appear larger)
11. Remove any furniture that can be stored to make rooms appear more spacious
12. Make a list of the things that you like about the neighborhood (Leave this list out on the table for potential buyers to see, make sure your Realtor is aware of these things)
13. Be aware of other homes selling in your neighborhood (size, price, amenities)
14. Remove unused items in storage areas to make them appear more spacious
15. Keep your home smelling fresh!!
16. Look at your home the way a buyer would!!!